



# MAIRODI MANDIRI SEJAHTERA

TRAINING, CONSULTING & ENGINEERING SERVICES

Alamat: Gedung Dapenpos Lt.2, Jl. PH.H. Mustofa No.35 , Bandung, Indonesia, 40124  
Telp/Fax: +62-22- 721 5416 / 721 5668 Homepage: [www.pelatihan-jakarta.com](http://www.pelatihan-jakarta.com)

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Training Syllabus:

## **KEY PERFORMANCE INDICATORS (KPI) IDENTIFYING & USING KEY METRICS FOR PERFORMANCE**

### **TRAINING OVERVIEW:**

"How to measure performance? How often do you ask yourself this question? Once a week? Once a month? Never? If you're a successful manager in a successful organization, you probably ask yourself this question every single day. However, measuring performance often isn't easy.

In the performance measurement arena, you don't always (or even often) get the results that you expect, want, or predict. After expending a great deal of energy collecting information, just when the results look promising, you find that you're measuring the wrong things. It doesn't have to be this way. Two key words, although they won't completely solve your performance measurement problems, can put you on the path to success: *Disciplined Approach*. All too often performance measurement programs, created with the best intentions, fail because they were short sighted, ill conceived, and unfocused. Most of these ailments can be traced to one source: *the lack of a viable approach to performance measurement from the start*.

### **KPI DEVELOPMENT PROCESSES**

The use of performance measures in business is hardly new. Companies have been measuring costs, quality, quantity, cycle time, efficiency, productivity, etc., of products, services, and processes as long as ways to measure those things have existed. What is new to some extent is having those, who do the work, determine some of what should be measured in order that they might better control, understand, and improve what they do.

The KPI Development Processes can help an organization determine what kind of measures it needs, provide some guidance on what should be measured, and show how to set up a measuring system.

The concepts introduced here apply anywhere in an organization, from the highest levels of a company down to the area where a specific task is accomplished. The elements of continuous improvement are built into the methodologies.



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## TRAINING MATERIAL OUTLINE:

- **Performance Measurement Process**
  - What Are Performance Measures?
  - What Are the Benefits of Measurements?
  - Why Do We Need to Measure?
  - What Is the Foundation for a Performance Measurement System?
- **KPI Process Development**
  - Data Tools
  - Charts, Graphs, and Diagrams
  - Presentation Approaches
  - 11 Steps of Performance Measurement Process
- **CASE STUDY: Performance Measurement Process**

**INSTRUCTOR :** Ir. Desmon Ginting, M.Tech.

**VENUE :** Jakarta (Amos Cozy, Amaroossa Residence, Haris Tebet, Gd Muamalat Institute, Setiabudi Building 2, Gd Estubizi Bussiness Center, Ibis Manggadua, Little Amaroossa Residence, Cosmo Amaroossa, Zodiak MT. Haryono, Grand Tjokro)

**TRAINING DURATION :** 2 days

## TRAINING TIME :

Januari 2024	Februari 2024	Maret 2024	April 2024
3 - 4 Januari 2024	5 - 6 Februari 2024	4 - 5 Maret 2024	1 - 2 April 2024
8 - 9 Januari 2024	12 - 13 Februari 2024	12 - 13 Maret 2024	22 - 23 April 2024
15 - 16 Januari 2024	19 - 20 Februari 2024	18 - 19 Maret 2024	29 - 30 April 2024
22 - 23 Januari 2024	26 - 27 Februari 2024	25 - 26 Maret 2024	
29 - 30 Januari 2024			
Mei 2024	Juni 2024	Juli 2024	Agustus 2024
6 - 7 Mei 2024	3 - 4 Juni 2024	1 - 2 Juli 2024	5 - 6 Agustus 2024
13 - 14 Mei 2024	10 - 11 Juni 2024	8 - 9 Juli 2024	12 - 13 Agustus 2024
20 - 21 Mei 2024	19 - 20 Juni 2024	15 - 16 Juli 2024	19 - 20 Agustus 2024
27 - 28 Mei 2024	24 - 25 Juni 2024	22 - 23 Juli 2024	26 - 27 Agustus 2024
		29 - 30 Juli 2024	



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September 2024	Oktober 2024	November 2024	Desember 2024
2 - 3 September 2024	1 - 2 Oktober 2024	4 - 5 November 2024	2 - 3 Desember 2024
9 - 10 September 2024	7 - 8 Oktober 2024	11 - 12 November 2024	9 - 10 Desember 2024
16 - 17 September 2024	14 - 15 Oktober 2024	18 - 19 November 2024	16 - 17 Desember 2024
23 - 24 September 2024	21 - 22 Oktober 2024	25 - 26 November 2024	23 - 24 Desember 2024
	28 - 29 Oktober 2024		30 - 31 Desember 2024

## INVESTMENT/PERSON :

1. Rp. 4.500.000/person (full fare) or
2. Rp. 4.250.000/person (early bird, payment 1 week before training) or
3. Rp. 3.950.000/person (if there are 3 persons or more from the same company)

## FACILITIES FOR PARTICIPANTS:

1. Training Module
2. Flash Disk contains training material
3. Certificate
4. Stationeries: NoteBook and Ballpoint
5. T-Shirt
6. Backpack
7. Training Photo
8. Training room with Full AC facilities and multimedia
9. Lunch and twice coffeebreak every day of training
10. Qualified Instructor